

METROPOLITAN NY CHAPTER
Refrigeration Service Engineers Society

Continuing Education for the HVAC/R Industry

"Better Service Through Knowledge"

February 2026



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EDUCATIONAL MEETING

WEDNESDAY, February 11th, 2026

Dinner at 6:00pm

At TAVERNA KOS 41-19 23rd Ave., Astoria

- Discussion of DOE mandates for all circulator pumps beginning in 2028.
- Introduction to the new Grundfos Alpha product line and the benefits of adopting ECM technology now.
- Basics related to sizing circulator pumps and reading a pump curve.
- Discussion will cover ECM circulators in both heating and DHW recirculation applications.

Presented by: *Joey Robert, Venco Sales*

A MESSAGE FROM OUR CHAPTER PRESIDENT

Are you taking advantage of a great sales opportunity? Every time you go to a customer's house to fix a problem, you have the opportunity to make additional dollars by making an add-on sale. For example: if the call was for a clogged condensate drain line, why not suggest the advantages of a condensate leak warning system. Another example: on making a furnace repair, look to see if there is a CO detector, and check that it is working. You advertise so that customers will call you. This customer called you. You are in his building—so take advantage of the opportunity.

We would also like to present a seminar. If there is a topic you would like to have covered, please let us know.

I hope to see you at our February 11th meeting-

Drew Garda

President, Metropolitan NY Chapter, RSES



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If you have any suggestions or requests for FUTURE
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