

METROPOLITAN NY CHAPTER
Refrigeration Service Engineers Society

Continuing Education for the HVAC/R Industry

“Better Service Through Knowledge”

May 2024



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Metro NY RSES



EDUCATIONAL MEETING

May 8th, 2024 @ 7:30pm

Dinner at 6:00pm

At TAVERNA KOS 41-19 23rd Ave., Astoria

UP-SELLING &

MAKING THE JOBS MORE PROFITABLE

- ⇒ Estimating *for profit*
- ⇒ Troubleshooting Techniques
- ⇒ Up –Selling

Presented by: Rich Bruno,
Consultant Extraordinaire

PRESIDENT'S MESSAGE

Our May meeting will be our last before the summer. I hope those of you who attended our monthly in person meetings learned something, as well as enjoyed the opportunity to network with other technicians. I would like to thank Rich Bruno who put together the educational portion of our meetings, Stan Hollander for producing the meeting notices and Steve Aiello for taking care of the financial responsibilities of the chapter.

Finally, I want to thank the members who showed up at our monthly meetings. Your support is appreciated. Hopefully, we will continue to increase our attendance next September—and beyond.

Some members have inquired about how to contact board members. The email addresses are on the MetroNYRSES.org website under CONTACTS.

The Board and I hope you have a prosperous *and safe* Summer.

Drew Garda, President

Metropolitan NY Chapter, RSES

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